

Westmont Companies

Westmont Companies was founded by Phillip Storms, CFP, CCIM in 1988. As a financial planning firm specializing in real estate, our mission is to help clients accomplish their real estate goals. We have worked with clients in a variety of real estate endeavors from acquiring a personal residence to buying an office-warehouse.

Susan Storms oversees our mortgage operations and qualified to help you make decisions as to the most suitable financing instrument for your home or 2-4 family residential property.

James Gerhart is in charge of our real estate and property management company and is a registered appraiser. He can help you determine the value of residential properties you are considering buying or selling.

Phillip Storms serves in a consulting capacity and specializes in the acquisition, disposition, and financing of commercial investment properties.



3025 S Parker Rd, Ste 735
Aurora, CO 80014

ph 720-449-0200
fax 720-449-0203

www.WestmontCompanies.com



Your Specialists in
Real Estate and
Real Estate Finance
Mortgage Planning
and Services



Mortgage Planning and Services

We believe that the majority of mortgage lenders lack the financial expertise to assist clients in developing an effective mortgage strategy. Each one of the hundreds of mortgage products on the market can be the most viable option in a given situation. Client-centered mortgage planning allows us to help you select the appropriate financing vehicle and develop an overall strategy to manage that liability over the ownership period of the real estate. Our relationships with wholesale suppliers of mortgage products allow us to offer these products at competitive prices.

Residential Real Estate

We provide real estate brokerage services for buyers and sellers. Our highest level of customer satisfaction occurs when we handle both the real estate and mortgage aspect of the transaction. In contrast to most real estate companies, we believe the process is not about listing properties and moving inventory, it's about counseling clients and helping them meet their objectives.

Investment Real Estate Services

We represent clients in the implementation of their real estate investment needs. At various times, we've bought and sold retail, industrial, apartment, and office properties. These transactions take into account the clients' tax situation and we've used everything from 1031 exchange to installment sale techniques to help our clients manage the tax consequences of the transaction.

Consulting

Over the years, we've developed a fee-based consulting practice to help clients make effective decisions. We've been called on for valuation services, tax management strategies, and liquidity generation operations to settle estates and divorces.

If you have a problem in need of a solution, give us a call.

Property Management

The best investment acquisition can turn into a flop without competent management. We help our clients develop and implement a plan to maximize the return from their real estate investments. In the current market, the potential exists for high vacancies and subsequent loss of property value. While we can't change market conditions, we can help you understand and deal with the risks.

We've managed all property types under a wide variety of market conditions. Whether you have a single-family home or large commercial property, we are available to provide a comprehensive management service that allows you to turn a headache into a passive investment.

